**IVAN REYES**

Nationality: Spanish.

Tel: +34 6106281915

E-mail: [ivan.reyes.laguna22@gmail.com](mailto:ivan.reyes.laguna22@gmail.com)

Full Name: Iván Reyes Laguna

Birth Date: 22/10/1993

LinkedIn: <https://www.linkedin.com/in/ivanreyeslaguna/>

**EDUCATION**

**Universidad europea de Madrid – España**

Business Analytics

The program covers about 70% of CFA level I.

**#** Best Business School in Portugal

**#** Best Master in Finance in Portugal

#Top 25 Business School in Europe according to the 2022 Financial Times ranking

#Top 17 Master in Finance in the World according to the Financial Times

**Expected Graduation Date: December, 2022**

* Programme fully taught in English
* Relevant course work: **-Risk Management** (Regulation, Liquidity Risk, Credit Risk)

-**Financial Modeling (**Valuation Modeling, Risk Modeling, Real Option Mod)

**-Data Science for Finance** (VBA, Datastream, Refinitiv, WRDS, etc.)

**-Risk Management** (Regulation, Liquidity Risk, Credit Risk)

**-Firm Valuation** (DCF,APV, etc..)

**-Financial Investments** (CAPM, Fixed Income Securities, etc)

**-Python for Finance** (Fin.Modeling, Financial Data, Asset Pricing, Default Pred.)

**-Mergers & Acquistions** DCF model, Qualitative Analysis, Technical Process)

**-Advanced Corporate Finance** (Firms´ Financing Decision, Capital Structure)

**-Data Privacy & Ethics**

**University of Malaga, Spain. September 2013 – September 2019**

Undergraduate degree in Economics

* Relevant course work: **- Econometrics I & II**

**- Marketing**

**- Theory games**

**Al-baytar, Benalmadena, Málaga – Spain**   **June 2012**

High School Diploma

* Relevant course work: **-Economics 9/10**

**-Mathematics 8/10**

**-Philosophy 8/10**

**ADDITIONAL QUALIFICATIONS**

**Universidad de Málaga Course of Stock Market: Value Investing.** **March 2019**

• Introduction to Value Investing.

• Introduction to Firm Valuation. Quantitative and Qualitative.

• Practices Cases.

**Caja Rural de Granada Intensive Course in Banking & Finance May 2019**

• Introduction to a broad range of financial issues and banking assets.

• Analysed information, developing arguments, and enhancing analytical and communication skills.

• A comprehensive understanding of the banking industry.

**Analyze Financial Data with Python (CodeCademy) April 2022**

**WORK EXPERIENCE**

**Caja Rural de Granada, one of the most important co-operative banks in Spain. May 2019 – Sept 2019**

**Personal Banker Summer Trainee, Retail Banking. Coín , Málaga – Spain.**

**(Letter of recommendation available)**

* Coordinated with other branches to share knowledge, achieve goals and cooperate efficiently.
* Interacted with customers on a regular basis to ensure satisfaction and useful feedback.
* Provided account services to customers by receiving deposits and loan payments, cashing checks, and issuing savings. Maintained cash drawer in balance by proving cash transactions, counting, and packaging currency and coin.
* Contributed to team effort by accomplishing related results as needed and conducted regular sales and operations meetings.

**BBVA, one of the most important banks in Spain. Febr 2020-March 2020**

**Personal Banker Internship, Retail Banking. Alhaurin de la Torre, Málaga – Spain**

* Achieved sales goals and worked to create and establish relationships with customers, remaining well-informed about the customer’s relationship with the bank.
* Accomplished required levels of outbound phone calls using bank-generated customer and prospect lead lists to educate customers on emerging technology and assist with meeting their financial goals.
* Provided a consistently superior customer experience, handled customers’ transactional needs, including but not limited to deposits, withdrawals, and payments while maintaining the cash drawer in balance.
* Ensured safe and sound banking practices, including adherence to all applicable laws and regulations.

**CBRE Consulting & Real Estate June 2022-August 2022**

**Summer Internship: Advisory and Transactions, Malaga – Spain**

**Responsabilities:**

* Offered clients a great range of services such as specific knowledge, investor access, and strategic advice about the real estate investment banking.
* Contributed to special and relevant projects in support of procurement initiatives.
* Conducted research and analysis on companies and business prospects to support business development efforts and/or decision-making.
* Supported of contract review and administration.
* Contributed to analyzing and applying valuation methods for office, warehouse, and residential properties.

**Achievements:**

* Understanded the Real Estate in Andalusia involving the Office Market and Industrial & Logistics Warehouse.
* Contributed to informing clients and resolving incidents and problems in projects, such as Fahala Logistic Hub, with investment funds.
* Learned the basic model of the company to make valuation of properties.
* Involved in a research project, taking the lead role, focused on Agribusiness sector in Spain with a presentation to the company´s CEO.

**SKILLS**

* **Spanish:** Native Speaker
* **English:** Professional Competence
* **French:** Elementary Proficiency
* **Portuguese:** Elementary Proficiency
* **IT:** Word, Excel, PowerPoint, Stata, Python, Refinitiv Eikon.

**ACTIVITIES AND INTERESTS**

* **Sports:** Played semi-professionally Federal Football for 3 years. **From 2013-2015**
* **Volunteering:**

-Football Coach at Alhaurin de la Torre CF. **From 2016 to 2017**

-Football Coach and Football Scout at Marbella FC. **From 2017 to 2018**

-Bienvenida a los Estudiantes de Erasmus: **2018**

Supported international students in their first days in Spain.

**ADDITIONAL INTERESTS AND ACHIEVEMENTS**

* **Football Coach Level 1. 2018**
* **Personal Trainer Level 1. 2017**
* **Full Driver’s License. 2013**
* **Geopolitics Issues. — Subscribed to The Economist today.**
* **Early Modern Era, Modern Era, and Economic History.**
* **Learning Languages (French, German)**
* **Podcast Lover.**